McMinnville | ECONOMIC DEVELOPMENT PARTNERSHIP

## **ANNUAL REPORT 2021**

#### **OCTOBER 2020-SEPTEMBER 2021**

McMinnville is old enough to be substantial, Young enough to be ambitious, Big enough to be industrious, And small enough to be friendly

McMinnville | ECONOMIC DEVELOPMENT





Total Establishments: **1,587** 



## Our Staff



## IT TAKES A VILLAGE

Economic development is job creation, business expansion, infrastructure, entrepreneurship, education, growth, sustainability, resiliency, and so much more. Economic development is a collaboration driven within our community by industry leaders, elected officials, and engaged citizens. It is vibrancy. It's innovation. It's looking towards the future while preserving the efforts of past generations.

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## Our Board



OUR MISSION IS TO ADVANCE STRATEGIES THAT RESPOND TO THE NEEDS OF MCMINNVILLE'S TRADED-SECTOR BUSINESSES.

MEDP was founded in 2006 by local leaders and individuals invested in the economic success of our community. This public/ private partnership has continued to support our business community adapt and thrive over the past fifteen years. As you will see on the following pages, there is a buzz about McMinnville; business leads have increased, and overall economic activity is flourishing. Our organization looks forward to helping our community thoughtfully sustain that growth and momentum in the years to come.



## Funding Partners

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Our work in McMinnville is possible because of these sustaining partnerships



## Investor Circle



## **MEDP's Strategic Goals**



These goals are a guide to support our mission as well as the efforts of the City of McMinnville's MAC-Town 2032 Economic Development Strategic Plan.

Our targeted industries include; Advanced Manufacturing, Aerospace, Agribusiness, Food & Beverage Production, Research & Development, Technology and beyond.





Research has shown that when the existing business community functions effectively it can be responsible for as much as 80% of new employment in the community.

## Workforce Development



22

One of the most important goals for a city should be to develop and grow its workforce from within. the number one hurdle our companies are facing is a lack of skilled workers entering the workforce.

## **Business Attraction**





We want to attract businesses into the community that will offer higher-density living wage jobs and will enable our current businesses to thrive.

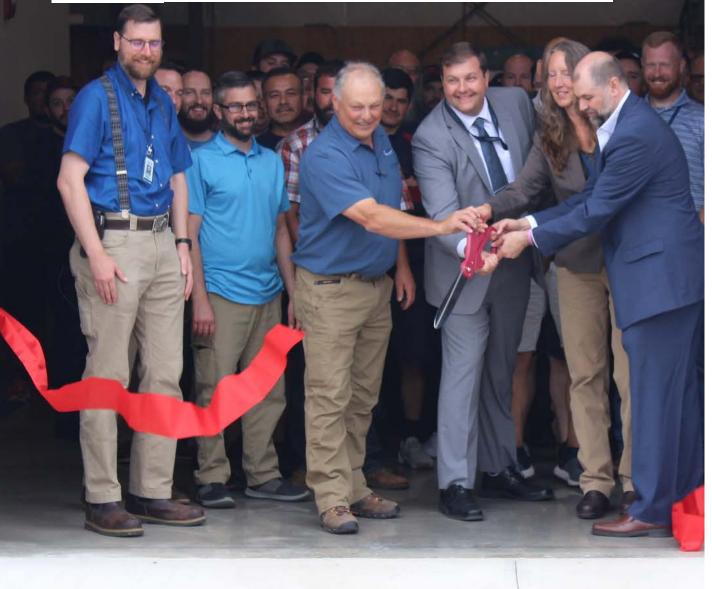
## Innovation Development





To succeed in a global economy, cities and regions must provide necessary support to create a strong innovation environment. New business formation or creation is now seen as a necessity of modern economic development.

# BY THE NUMBERS



#### BUSINESS CONSULTATIONS

<u>2020</u>	<u>2021</u>
55	178

 RESOURCE

 PARTNER

 COLLABORATIONS

 2020
 2021

 276
 770

COMPANY CONNECTIONS		
<u>2020</u>	<u>2021</u>	
108	672	

# **BY THE NUMBERS**

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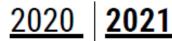
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<u>2020</u> **2021** 126 153

### PROFESSIONAL DEVELOPMENT **ENGAGEMENTS** <u>2021</u> 2020

WORKFORCE CONNECTIONS



80

Manie |Ve Harmel |Fair



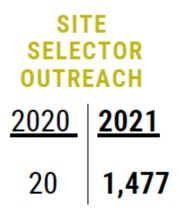
106

# BY THE NUMBERS



#### NEW BUSINESS LEADS

2020 **2021** 26 **58** 



SITE SPECIFIC MARKETING		
<u>2020</u>	<u>2021</u>	
60	127	



#### STARTUP CONSULTATIONS

2020	<u>2021</u>
11	43

ENTREPRENEUR FOCUSED PROGRAMING 2020 2021

7	21
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 RESOURCE

 CONNECTIONS

 2020
 2021

 54
 290

## Marketing

We are using our platforms to tell the story of McMinnville businesses, available resources, & what it is like to live, work & play in our community.

#### **Social Media Impressions**

Over the year we posted **977** times and made over **247,500** Impressions





e-Newsletter Stats

Total Subscribers: 1,230 Yearly Reach: 17,885

HCMINNVILLEBUSINESS.COM 🖂 INFO@MCMINNVILLEBUSINESS.COM 🕓 503.474.6814



### WHERE INDUSTRY, CREATIVITY AND PEOPLE THRIVE

LOW UTIL RATES		& BEVERAGE
SUPPORTIVE BUSINE CLIMATE	ess ou	TDOOR RECREATION
DIVERSE MANUFACTURING BASE		QUALITY OF LIFE
3RD BUSIEST GENERAL AVIATION AIRPORT IN	MCMINNVILLE	COMMUNITY FAMILY FRIENDLY
THE NW REGION AVAILABLE INDUSTRIAL LAND		HEART OF OREGON WINE COUNTRY
A SKILL WORKFO	ED	

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# **McMINNVILLE, OR**

A place where industry, creativity & people thrive.





### **COFFEE | NETWORKING | CONNECTION | COMMUNITY**



LAUNCH Marion Polk Mid Valley Yamhill

McMinnville ECONOMIC DEVELOPMENT

Third Tuesday of the Month at 9AM

# **QUESTIONS?**

# MEET THE MAKER

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McMinnville MADE